

THE GROUP

The Group has a network of more than 5,000 stores consisting of Pronto and Federated stores. With sales of over \$7 billion and the 3rd-largest auto parts supplier in the United States, The Group's stores carry all the name-brand products that you know and trust. Many of The Group's stores also carry O.E. brands like Motorcraft & ACDelco. Pronto and Federated offer exclusive product lines that provide O.E. quality at aftermarket prices.

Over 95% of our business is done with professional installers, so our people provide you with the service you deserve.

BENEFITS:

Preferred National Account Pricing

- Our pricing is always market-based to remain competitive in local markets
- Stocking programs are also available (please see your local store for details)

3% Local Purchase Rebate

- Minimum quarterly purchase amount of \$4,500 (or \$1,500 per month average)
- Rebate paid on qualifying purchases (Hard Parts only)
- 3% Rebate paid TSN Home Office
- Rebate will be paid quarterly

Business Support

- Training
- Online ordering
- Promotions that support your promotions

INFORMATION AND ASSISTANCE:

For more information, please contact Bob Resco, Federated's Director of National Accounts, at 1-540-255-8089 or bob.resco@federatedautoparts.com.

