

CHEVRON

Chevron Lubricants is a leading manufacturer of premium base oils and one of the world's largest suppliers of finished lubricants. Since launching its first lubricant product in 1907, Chevron Lubricants has been a premium partner by developing breakthrough technologies to help customers reduce total cost of operation while improving the reliability, profitability and service life of equipment.

BENEFITS:

- Very Competitive Pricing leverages the power of national account pricing.
- Brand Value – Chevron's products provide the highest quality, recognized brands to support your brand.
- New Customer Merchandise Kit – branded point-of-sale items \$250-\$1,000/location value.
- Payment Terms Net 30 EFT (other approved options available).
- PitPack – Chevron's environmentally responsible packaging and delivery system saves time, space and cost, and significantly reduces waste associated with quart bottles. Help manage SKU complexity! Rack is provided at no charge with a signed Terms & Conditions Agreement.
- Bulk Oil Equipment Needs – If equipment issues prevent you from switching to the Chevron Program, please consult your Chevron National Account Sales Manager to discuss options.
- Installer National Promotions – Access to enrollment in Chevron-funded Havoline promotions.
- Superior Service & Local Delivery provided by Chevron 1st Source Lubrication Marketers.
- Low Minimum Order Quantities – 110 gallon bulk/package mix.
- National Program/Regional Support – Chevron sales support to help you grow!
- Training Product – premium product selling techniques computer-based training modules.

INFORMATION AND ASSISTANCE:

For more information, please contact Jimmy Dodgens, Technical Business Consultant, Steve Collins at collins.steve@chevron.com

